Product Life Cycle Announcement
SAMI C Frequency Converter

This document announces the transition of SAMI C to the Obsolete phase of ABB's Product Life Cycle.

1. LIFE CYCLE MODEL

ABB's Life Cycle Model has been created to provide comprehensive support for our valued customers and to ensure that they have continuous access to life cycle services. More detailed description of the ABB Life Cycle Model is presented on page 2.

2. LIFE CYCLE PHASE CHANGE

On January 1, 2004 SAMI C Product will enter Obsolete phase.

3. CHARACTERISTICS OF CHANGE TO OBSOLETE PHASE

When entering to the Obsolete phase ABB shall no longer guarantee support for SAMI C Product. Spare parts, repair and support services are provided only as long as they are available.

4. RECOMMENDED ACTION

It is recommended that the SAMI C Product will be replaced with a new ABB AC Drive Product. A Web-based tool at **http://194.241.163.54/driveupgrade/** is available for finding the correct replacement. The local ABB organization is glad to help to choose the correct replacement for the equipment in question and explain what other options are available.

5. FURTHER INFORMATION

For more information on the available **DRIVES** services, such as replacement possibilities and the ABB Life Cycle Policy for drives, please see **http://www.abb.com/drivesservices/** and/or contact your local ABB organization.

For further information on the Life Cycle Model and Available services, please contact ABB Oy, Global Product Support, Sales & Marketing by e-mail mailto:global.productsupport@fi.abb.com.

6. THE ABB LIFE CYCLE MODEL

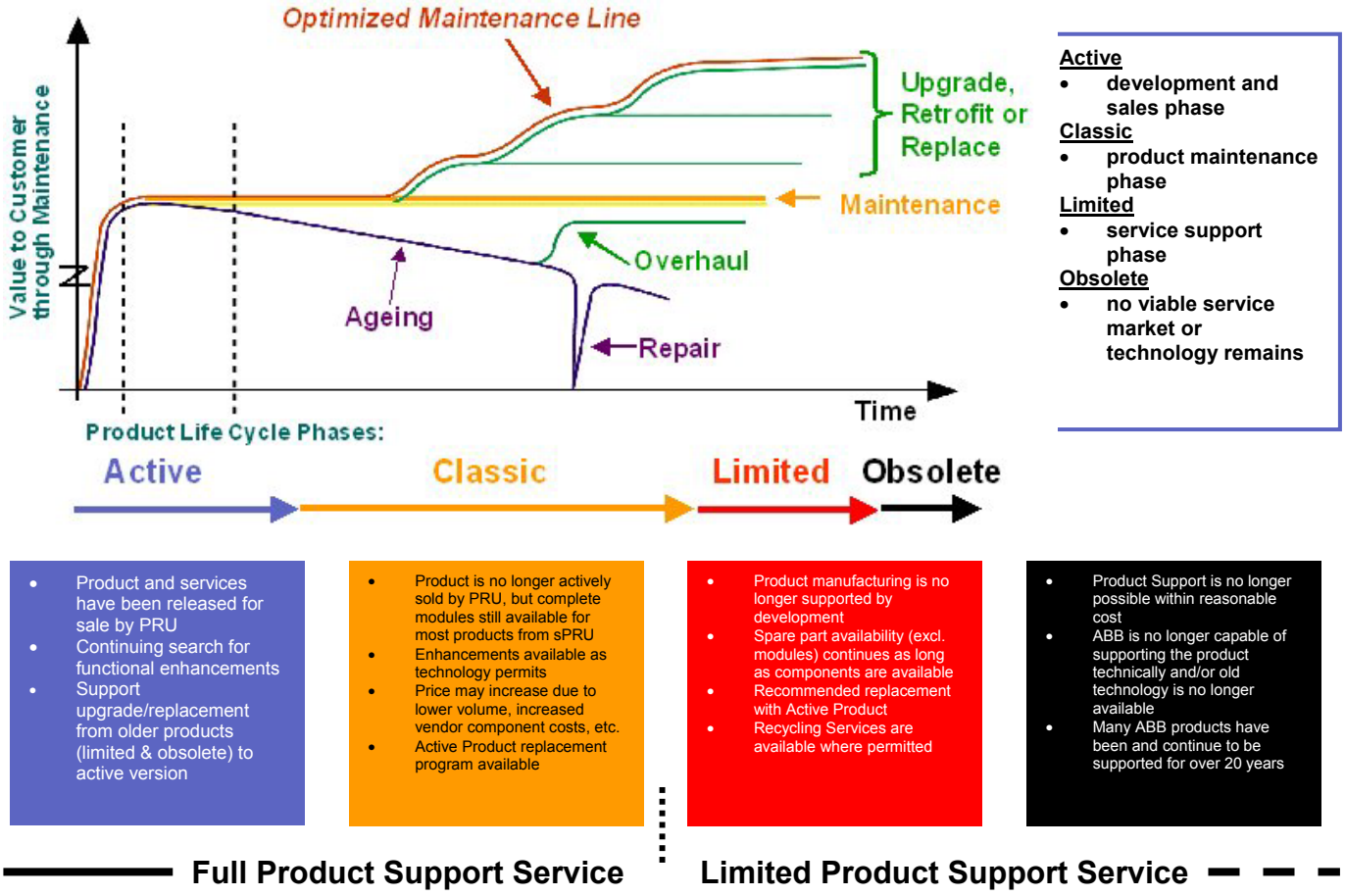

ABB has standardized the Life Cycle concept for the drives products and service portfolio.
The purpose of the Life Cycle concept is to ensure the best possible return on investment for the customer`s installation