

ABB Robotics Selected as Pre-Qualified Integrator for the United States Postal Service

Company to expand scope of supply to USPS with general material handling systems

AUBURN HILLS, Mich. (Jan. 9, 2008) – ABB Robotics has been selected by the United States Postal Service (USPS) as a pre-qualified integrator for general material handling systems, expanding the company's scope of supply beyond robotic containerization systems (RCS), which ABB has been providing to the USPS since 1999.

ABB has provided 167 robotic containerization systems to USPS facilities throughout the U.S. Through the RCS program, ABB has delivered other robot automation and control systems utilizing ABB controls and drives products. The success of this program led ABB to an extensive bidding and qualifying process for general material handling systems.

As a pre-qualified integrator, ABB, along with a select number of other suppliers, has been awarded with an ordering agreement extending for three years, placing ABB on the pre-qualified bid list for general mail handling automation.

"The combination of building the relationship with the Postal Service, the years of experience and the success they've had with the RCS has provided ABB with the opportunity to expand our services to the United States Postal Service," said Jerry Osborn, vice president/general manager, ABB Robot Automation. "Between winning a Postal Service Supplier Excellence Award in 2006 and being named a pre-qualified integrator, ABB is now in a long-term position to be a key supplier to the USPS."

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About ABB, Inc.

ABB (www.abb.com) is a leader in power and automation technologies that enable utility and industry customers to improve their performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs more than 110,000 people.

About ABB Robotics

ABB is a leading supplier of industrial robots – also providing robot software, peripheral equipment, modular manufacturing cells and service for tasks such as welding, handling, assembly, painting and finishing, picking, packing, palletizing and machine tending. Key markets include automotive, plastics, metal fabrication, foundry, electronics, pharmaceutical and food and beverage industries. A strong solutions focus helps manufacturers improve productivity, product quality and worker safety. ABB has installed more than 150,000 robots worldwide.

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