

# Case Study; Partner in Welding Systems



“Buying a robot doesn’t end with the robot purchase. Training, installation, spare parts support are required, so the right partner is crucial.”

*Rahul Pathak, manager corporate services, Finearc*

## Client

- Finearc, India

## Application

- Arc welding
- Plasma cutting

## Key Drivers & Benefits

- ✓ ABB has a strong global band with good local presence. “Nobody would ask, ‘Hey, why ABB?’” says Rahul Pathak, Finearc’s manager of corporate services
- ✓ Wide range of robots offered by ABB, from a 3 kg to 500 kg payload capacity
- ✓ Diverse applications covering more than arc welding. ABB can manage material handling, press transfer and a complete range of applications under the robotic industry segment.

More information in Metal Magazine January 2008, page 4-6

